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M.B.A. (Part-I) (Semester -I)(New Course) (Revised) (Regular) Examination, May - 2014 COMMUNICATION SKILLS (Paper - VI)

Sub. Code: 48325 Day and Date: Thursday, 29 - 05 - 2014 Total Marks: 70 Time: 2.30 p.m. to 5.30 p.m. **Instructions:** 1) Q. No. 1 and Q No. 5 are compulsory. 2) Attempt any two questions from Q. Nos. 2, 3 and 4. 3) Figures to the right indicate full marks. Q1) Case study: Kohinoor Textile Industry runs three shifts. State the communication problems involved as the three different sets of workers attending the three shifts. [20] Explain in brief the different forms of communication. Q2) a) [8] What are the barriers of Effective communication. b) [7] Q3) a) You need an intercom system for your office. Draft a request for a quotation giving all details of your requirements, to be sent to manufacturers of the system. [8] Draft a reply to the advertisement given below: b) A plastic processing unit engaged in manufacturing various packaging products requires Marketing Executives. Science graduate with M.B.A. in marketing apply within 10 days to Box No. 882, Times of India, Pune. [7] Q4) a) Explain the different types of reports. [8] State the importance of body language in communication. b) [7] Q5) Write short notes on any four of the following: [20] Significance of Listening in Business communication. a) b) Group Discussion.

- c) Fax.
- d) Interview Techniques.
- E mail. e)
- Managerial skills. f)

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